

# MICROSOFT AZURE STACK HCI DELIVERED AS A SERVICE




## Get the Azure hybrid experience with HPE GreenLake

### THE CHALLENGE

Businesses are looking for ways to refresh aging virtualization hosts, ramp up capabilities in remote offices, and take advantage of hybrid cloud capabilities. Now, you can run Windows and Linux® VMs on-premises and at the edge while leveraging familiar Azure tools and services with a preconfigured, pay-per-use service<sup>1</sup> from HPE GreenLake.

HPE GreenLake for Microsoft Azure Stack HCI offers a complete solution, including scalable hyperconverged infrastructure, software, and services, delivered in your data center or colocation facility and managed for you.

#### Benefits of HPE GreenLake consumption-based services

-  Time to market
-  CAPEX savings: **30% to 40%**<sup>2</sup>
-  **85%** less unplanned downtime

<sup>1</sup> Minimum commitment may apply

<sup>2</sup> "The Total Economic Impact™ of HPE GreenLake," a Forrester study commissioned by HPE, June 2020

### THE SOLUTION

This Azure hybrid-by-design hyperconverged solution delivers a virtualization platform for Windows and Linux with Native integration with Azure Arc and Azure monitor, and leading technology from HPE, delivered through HPE GreenLake. Businesses can gain speed and agility, offload the burden of operating IT, and pay only for the resources they consume.

#### Pay-per-use economics

Flexible, consumption-based model with simplified units of measure for billing

#### Accelerated time to value

Preconfigured HCI solution with scalable capacity

#### Simplified IT

Expertise to manage across your entire Microsoft Azure, Azure Stack Hub, and Azure Stack HCI environments

#### On-premises control

Security and control across your edges, colocations, and data centers

**30+**  
year HPE-Microsoft partnership

### THE BENEFITS

#### Hyperconverged solution

Simplify everything from ordering to operations with integrated hardware, software, and services delivered as a service

#### Microsoft-validated hardware

Choose the right platform to meet your needs, including HPE ProLiant DL380, HPE ProLiant DL385, and HPE Apollo 4200 Gen10 servers

#### Industry-leading Microsoft expertise

Accelerate time to value with professional services designed to implement, migrate, and run your Azure Stack HCI environment

#### Comprehensive billing and support

Pay for what you use with monthly billing based on actual usage of compute and storage resources; optionally, expand to include enhanced Azure services such as backup or full managed services

#### Simplified management

Gain greater visibility into usage, costs, and capacity of your Azure Stack HCI service with HPE GreenLake Central

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