

SOLUTION:  
DataINDUSTRY:  
ServicesCOUNTRY:  
South Africa

**“There’s no more ‘No.’  
With HPE SimpliVity,  
now it’s always ‘Yes’  
because we have the  
resources and we have  
the skills.”**

– **JACOBUS STEYN**  
IT MANAGER  
KING PRICE

## KING PRICE: A COMPLETELY PAPERLESS INSURANCE PROVIDER

A quick, paperless system for car insurance is the core of King Price’s success, but it means the insurer must avoid downtime at all costs, or customers will be impacted.

### USE CASES

- Deliver constant availability for a paperless insurance experience
- Ensure near-instantaneous restore times for production environments
- Reduce IT bottlenecks to support scalability

### REQUIREMENTS

- Deploy an end-to-end data protection solution
- Enable automated data recovery
- Reduce TCO while delivering increased performance



### SOLUTION

King Price leveraged HPE SimpliVity to ensure that downtime doesn’t impact its customers while equipping its developers with the tools and resources to deliver new services faster.

### OUTCOMES

- Delivers 2X the performance with half the latency of its previous environment
- Enables an 8 TB environment to be restored in 13 seconds
- Costs up to 55% less than cloud while reducing TCO by 69%

### ADDITIONAL RESOURCES

- 
[VIDEO: King Price Insurance stays ahead with intelligent HCI](#)
- 
[VIDEO: HPE SimpliVity: Enabling King Price to Grow and Succeed](#)

→ EXPLORE DIGITAL GAME CHANGERS



© Copyright 2020 Hewlett Packard Enterprise Development LP. The information contained herein is subject to change without notice. The only warranties for Hewlett Packard Enterprise products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. Hewlett Packard Enterprise shall not be liable for technical or editorial errors or omissions contained herein.

a50001014ENW, March 2020