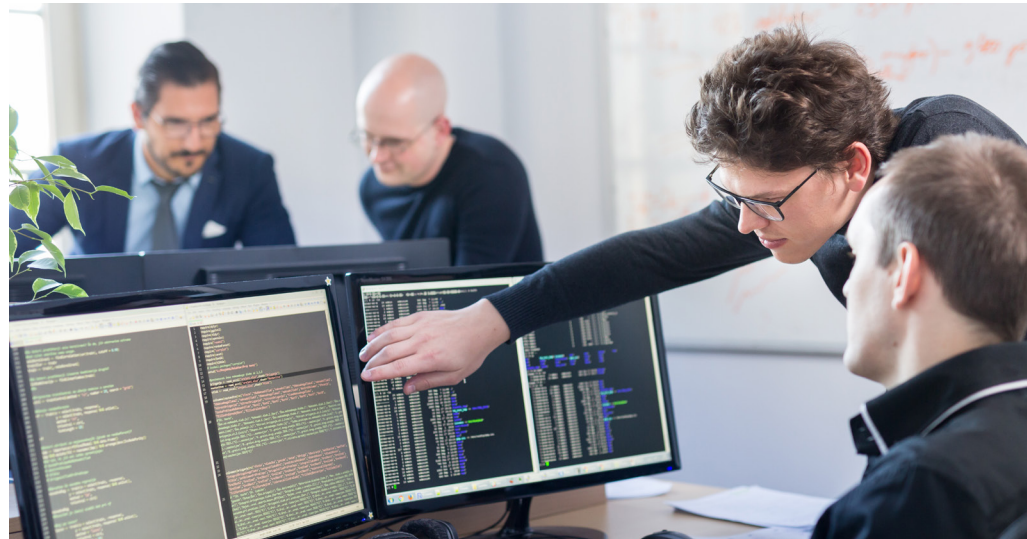


# HPE AND INDIQUS

HPE storage and apiculus

**Working together. Accelerating results.**



## **A NEW STYLE OF PARTNERING**

Hewlett Packard Enterprise and IndiQus are collaborating in a fresh new way to bring increased value to customers like you.

We know that acquiring technology is only the first step in achieving a business goal. The technology pieces need to work together. They need to be tested. They need to provide rich functionality, quickly and effectively, so you can concentrate on your business needs.

To help satisfy these needs, IndiQus is a member of the HPE Partner Ready for Technology Partner program, an industry-leading approach to supply sophisticated integrated technologies in a simple, confident, and efficient manner.

IndiQus has access to the right tools, processes, and resources to help our joint customers accelerate innovation and transformation that brings value, achieves business needs, and increases revenue and market share.

## PRODUCT OVERVIEWS

**apiculus Cloud Management Software** is a multicloud multiservice monetization and management platform for telcos and service providers who wish to operate an in-country public cloud. It is ideally suited for small to medium cloud service providers who wish to operate a high-performant cloud business.

apiculus enables telcos, data centers, managed service providers and small to medium cloud service providers to successfully operate a cloud business by acting as an integrated BSS/OSS platform. For the end customer, apiculus is a complete cloud management platform that enables them to set up a complete enterprise-grade cloud and manage their virtual infrastructure and IT needs from a single pane of glass.

Compatible with Apache CloudStack (or any other cloud orchestrator), apiculus facilitates infrastructure management by combining a powerful cloud billing engine, ticketing/ITSM, and support for third-party applications and services. An integrated reseller module

<sup>1</sup> HPE Get 6-Nines Guarantee

<sup>2</sup> HPE Storage Substantiation

## Our solution partner

**INDIQUS**

Make the right purchase decision.  
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**Hewlett Packard  
Enterprise**

along with a rebrandable and intuitive user interface helps apiculus drive a 360° online customer engagement for service providers.

HPE Nimble Storage All Flash Arrays are simple to deploy, use, and manage. They are cloud ready and deploy flash on-premises or in the cloud with common data services and mobility between all-flash, adaptive flash, and HPE Cloud Volumes. They are scale to fit. They scale up performance and capacity independently and nondisruptively and scale out to four arrays managed as one for increased flexibility.

HPE Nimble Storage leverages flash storage and predictive analytics to help eliminate the gap and guarantee 99.9999% availability,<sup>1</sup> delivering the best all-flash capacity per TB in the industry—and future-proofing design for value today and tomorrow.

## HPE PRIMERA

Organizations need to speed up all processes, but traditional high-end storage can't keep up. Now is the time for an intelligent data storage solution that manages itself for every business-critical application of today and tomorrow. HPE Primera is the world's smartest storage solution for mission-critical applications.<sup>2</sup> It uses agility in the cloud so that your company can develop innovations without restrictions. Thanks to the integrated reliability and supported by the intelligent HPE InfoSight solution, HPE Primera enables immediate access to data with storage that can be set up and updated transparently in a few minutes and is made available as a service. Another advantage is the availability guarantee of 100%.

## COMPANY OVERVIEW

### About IndiQus

IndiQus Technologies is a fast-growing cloud solutions company that works with service providers (telcos, ISPs, and data center providers) globally and enables them to build a profitable in-country cloud business. IndiQus has expertise in deploying and running public clouds globally and works with service providers in emerging markets to help them build a profitable cloud business with minimal up-front investment and high profitability. Providing a 360° solution covering software, professional services, and business consulting, IndiQus enables service providers to build and operate a local cloud business. Their proprietary application, apiculus, gives customers the ability to offer a self-service experience to end customers like the larger hyper-scale public cloud providers. With enterprise customers, we work toward making their IT infrastructure cloud-enabled, making it easier to scale, manage, and more cost-effective.

### About Hewlett Packard Enterprise

Hewlett Packard Enterprise is the global edge-to-cloud platform-as-a-service company that helps organizations accelerate outcomes by unlocking value from all of their data, everywhere. Built on decades of reimagining the future and innovating to advance the way people live and work, HPE delivers unique, open, and intelligent technology solutions, with a consistent experience across all clouds and edges, to help customers develop new business models, engage in new ways, and increase operational performance.

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