The skill level of the team is an important factor in the success of any new technology and its return on investment (ROI). But there may be times when skill levels are not clear at the start of an implementation process. At times like that, how can you make sure your people get the training they need?

**HPE Technology Training Credits** solve this problem. With Technology Training Credits, you prefund training by purchasing credits ahead of time and redeem them as needed. Your staff gets the training they need—when they need it—and your business can avoid many of the human error problems that stem from simple lack of knowledge.

**How HPE Technology Training Credits work**

HPE Technology Training Credits make purchasing and managing training for HPE products and technologies easier than ever. Here’s how it works:

- HPE Technology Training Credits allow you to buy training units for a specific technology of your choice.
- Instead of specific classes under one product number, you buy training units for a particular technology (for example, cloud or servers). Using this purchase option, you don’t have to plan up-front around specific courses, who should attend, or where and when to attend. This provides real flexibility to make the best training decisions for your organization.
- Typically, HPE Technology Training Credits are purchased along with the HPE products they support, in a single transaction. This reduces the procurement workload and allows you to match training with respective IT investments.

### HPE Technology Training Credits

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<th>Service name</th>
<th>Part number</th>
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<tr>
<td>HPE Training Credits for Servers/Hybrid IT Services</td>
<td>HF385E or HF385A1</td>
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<tr>
<td>HPE Training Credits for Storage Services</td>
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<td>HPE Training Credits for NonStop Services</td>
<td>HF388E or HF388A1</td>
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Solution brief

HPE TECHNOLOGY TRAINING CREDITS

Purchase and redemption
HPE Technology Training Credits are purchased in units aligned with a specific technology (for example, cloud or servers). When redeemed for courses in the associated portfolio, HPE Technology Training Credits are redeemed at the rate of one unit of training per day for one student. If you choose to use HPE Technology Training Credits outside of the portfolio you purchased, then the courses will be redeemed based on the monetary value of the course rather than the number of days. Additional training credits can be purchased at any time, in the same increments as the original purchase.

Eligible training services
HPE Technology Training Credits can be used for any training course or service provided through HPE Education Services. Course offerings can be found at hpe.com/ww/learn, including HPE Right Start Knowledge Bundles, 1 and HPE Digital Learner subscriptions. You may only redeem Technology Training Credits for eligible courses delivered in the same country as your Training Credits purchase. HPE Technology Training Credits cannot be used for industry events or training services provided by other HPE organizations. HPE Training Credits cannot be redeemed for HPE Management of Change services or for HPE MyRoom/VRG.

Duration and end-of-term options
HPE Technology Training Credits are valid for a period of 12 months from the date of purchase. All training must be scheduled prior to expiration of the applicable 12 month period. Once purchased, HPE provides information regarding the start and end date of your 12 month redemption period. At expiration, unused funds are forfeited and no extension beyond the expiration date is permitted. Customers can monitor their training credits account balance online. Additional credits can be purchased throughout the redemption period; however, these new credits are subject to the same expiration date.

Course registration and options
Course registration and availability are on a first-come, first-served basis. Standard HPE terms and conditions apply to course cancellations, student withdrawals, and on-site or dedicated delivery cancellations and changes. See local terms and conditions for HPE Education Services at hpe.com/ww/learn.

Student administration
A valid account number is required to register. You are responsible for ensuring all registrations and orders are correctly identified to HPE and only authorized people within your organization use the agreement.

Cancellation
HPE Technology Training Credits are nonrefundable.

1 HPE Right Start Knowledge bundles are recommended sets of trainings. For more information, visit hpe.com/ww/rightstartknowledge.

• HV9V8A1/E E Digital Learner Bronze subscription provides access to all HPE technology eLearning content
• HR2R6A1/E E Digital Learner Silver subscription provides all Bronze level capability plus all IT premium eLearning.
• HR2R4A1/E E Digital Learner Gold subscription provides all Silver level capability plus access to three eligible virtual instructor-led training courses.
• HVV98A1/E E Digital Learner—SMB Edition subscription includes annual access to select eLearning content

WHY HPE?
- We have built our education services on a solid foundation of experience, content, delivery, and innovation.
- We prepare and support people throughout digital transformation—delivering desired business outcomes and improving technology return on investment.
- We offer access to a continuous learning channel through our HPE Digital Learner subscription service.
- We deliver high quality, consistent training for a diverse, global customer base (over 90 countries).
- We have key partnerships with industry leaders, including OpenStack®, VMware, Linux, Microsoft, ITIL, PMI®, CSA, and (ISC)².
- We offer flexible learning delivery options, including instructor-led-training (ILT), virtual instructor-led-training (VILT), eLearning courses and subscriptions, simulations, and hands-on labs.

TO ORDER
To order HPE Technology Training Credits, contact your HPE representative or authorized HPE reseller. If you have questions or need additional assistance, please contact your local HPE Education Services representative at hpe.com/ww/learncontact.

LEARN MORE AT
hpe.com/ww/purchaseoptions

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