

SOLUTION:
Edge to Cloud

INDUSTRY:
Sports &
Entertainment

COUNTRY:
United States

DELIVERING WORLDWIDE STREAMING AND BROADCAST

“We sell a premium solution, so there was no doubt we had to choose a vendor with the same high standards of product quality and stability as Harmonic.”

– **STEPHAN CLOIREC**, VICE PRESIDENT OF VIDEO APPLIANCE PRODUCT MANAGEMENT,
HARMONIC



If you enjoy streaming video, whether on your TV or smart phone, there is a good chance you have Harmonic to thank. Harmonic specializes in media processing and delivery software, delivering its solutions as ready-to-run appliance. When it came to choosing a partner for its appliances, there could be no compromise.

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OBJECTIVES

- Deliver premium quality video streaming software
- Scale its solution globally
- Bring the product to market in an appliance form factor

REQUIREMENTS

- Standardize the solution on a premium hardware platform
- Enable worldwide distribution and customer support
- Deliver a reliable, high-performance streaming solution

SOLUTION

- HPE OEM Program
- HPE ProLiant DL360/DL380 Gen10 servers
- HPE ProLiant DL20 Gen10 servers
- Digital compression and decompression software developed by Harmonic



OUTCOMES

- Enables Harmonic to compete more effectively worldwide
- Provides global pricing consistency for more predictable profitability
- Strengthens customer confidence in Harmonic solutions

ADDITIONAL RESOURCE

- [CASE STUDY](#)