



# HPE GreenLake Flex Solution built for Microsoft Azure Local

Get the latest Azure hybrid cloud experience while only paying for what you use

**Need to migrate from expensive third-party virtualization software? Want IT infrastructure that's natively hybrid cloud? Does your business need to adopt new workloads and technologies such as Kubernetes, Azure Virtual Desktop, and edge applications to remain competitive and responsive to customer requirements?**

## Get your modern hybrid cloud the way you want it with HPE GreenLake

The HPE GreenLake Flex Solution built for Microsoft Azure Local is today's hybrid cloud infrastructure made even better. The solution is built with recognized, leading hybrid cloud infrastructure software from Microsoft,<sup>1</sup> on HPE infrastructure hardware, and delivered with award-winning HPE GreenLake services.<sup>2</sup>

<sup>1</sup> Microsoft recognized as a Leader in 2023 Gartner® Magic Quadrant™ for Distributed Hybrid Infrastructure, Nov 7, 2023

<sup>2</sup> "HPE GreenLake named CRN Hybrid Cloud Infrastructure Product of the Year 2023 among other recognition and awards," HPE, 2023

Azure Local is the hybrid cloud infrastructure software and service from Microsoft that unifies resource management with a flexible cloud-connected architecture. This established offering lets you run your important Microsoft workloads on-premises while managing them through the Azure portal. And by working as a service, rather than just an operating system, it stays up-to-date with the latest security, performance, and functionality through an Arc-enabled connection to the Azure cloud.

Hewlett Packard Enterprise tests and delivers a wide range of official<sup>3</sup> validated and integrated Azure Local solutions using the latest HPE compute, storage, and networking hardware. For instance, the new HPE ProLiant DL145 Gen11 integrated system is a low-cost solution delivering exceptional value and is ideal for the growing list of edge use cases such as point of sale, industrial Internet of Things (IoT), and AI analytics at the edge. For core enterprise data centers, we have the HPE ProLiant DL380 Gen 11 Integrated System, designed for the most demanding, data-intensive workloads—a next-gen platform using all-flash NVMe to help ensure market-leading performance and capacity for hosting virtual machines, Cloud-native Azure Kubernetes services, Azure Virtual Desktop environments and enterprise-class applications like Microsoft SQL.

HPE GreenLake Flex Solution built for Microsoft Azure Local adds the dimensions of operational speed, agility, and confidence to the Azure Local offering. Organizations use the HPE GreenLake capability to stretch dollars and staff and reduce time to solution, by offloading deployment and administration. Customers get the hands-on security and control of having this leading hybrid cloud platform deployed on-premises. Yet, with the innovative contract structure, you only pay for the infrastructure resources consumed. **So don't just ask for Azure Local on HPE hardware—ask for HPE GreenLake Flex Solution built for Microsoft Azure Local to get the full benefits of the solution.**

<sup>3</sup> Official solutions tested by HPE are in the [Azure Local catalog](#)

## What customers love about Azure Local

1. **Cloud-based management**—Manage your on-prem resources through the Azure portal, conveniently unifying policy-based administration across your entire IT environment
2. **Leading cost-competitive virtualization**—Move your virtual machines (VMs) with confidence from VMware® to Hyper-V, a core feature of Azure Local, and stop paying that VMware tax
3. **Runs a variety of workloads**—Run Windows Server, Linux®, or container-based applications, whether for established core enterprise, or edge workloads, including popular hybrid cloud apps such as Azure Virtual Desktop






## The benefits of Azure Local on HPE GreenLake Flex Solution built for Microsoft Azure Local

- Demand-based payment through integrated metering and support, enabling monthly billing based on actual usage of compute and storage resources
- Fast time to value through trained professional services that can implement, migrate, and run your Azure Local environment, or provide just the level of help needed
- Simplicity from ordering to operations with integrated hardware, software, and services delivered as a service on Microsoft-certified hardware
- Optimized solution with 25 platforms and over 75 individual configurations from HPE in the official Azure Local catalog, you can choose just the right hardware to match the workload

### Learn more at

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