



HPE Financial Services FY24 Fact Sheet

HPE Financial Services can help you accelerate innovation by providing a bridge between your technology and finance agenda to achieve your business goals. We are uniquely positioned to help customers build IT investment and lifecycle management strategies that enable digital transformation and help you deliver in an age of disruption.

Speed and agility wins

We live in an age of disruption. Change happens quickly and it's constant. The pressure is on to build flexible IT infrastructures, find valuable insights in data, proactively combat cyber threats, and provide rich digital experiences anytime, anywhere from any device. HPE Financial Services can help you create an IT investment and lifecycle management strategy to:

- Extend and extract additional business value from your existing business model
- Fund transformation to enable business agility to compete tomorrow
- Trial new solutions and capabilities to innovate your business model for the future

\$6.6B

Financing volume

\$13.6B

Net Portfolio Assets

\$3.5B

Revenue

\$420M

Owned operating profit

Investment Capacity to Innovate

- HPE Financial Services' financing volumes reached an all-time high of \$6.6 billion in FY24, driven by strong demand for HPE GreenLake and AI financing.
- HPE CEO Antonio Neri emphasized that HPE is at the forefront of a new era, driven by AI, hybrid cloud, and next-generation networks.

Asset Management Expertise and Global Reach

- HPE Financial Services processed 3.4 million assets in FY24, with the combined weight of these assets being more than 48 Statues of Liberty.
- Over 60% of data center assets processed are HPE branded, and close to 70% of workplace assets are HP branded.

Assets Reuse for Smarter IT Economics and Environmental Benefits

- 83% of all assets processed by HPE Financial Services are reused, with the rest being responsibly recycled.
- In FY24, HPE Financial Services put nearly \$1.1 million back into customers' budgets every working day through HPE Accelerated Migration and HPE Asset Upcycling Services.

HPE Circular Economy Report

- HPE was the first in the IT industry to offer a Circular Economy report to customers and partners, available in 10 languages.
- In FY24, HPE Financial Services avoided close to 298 million kg of CO2e, which is equivalent to approximately 740,000 people flying from New York to Los Angeles.

Customer Stories

- BASF's high-performance computing system, Quriousity, was given a second life through HPE Financial Services, supporting the circular economy and generating economic benefits for BASF.
- A major European bank created a virtual wallet from HPE Asset Upcycling revenue share to procure certified pre-owned tech, making their IT lifecycle more sustainable and economically smarter.

Learn more at

hpe.com/hpefinancialservices



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