

# HPE COMPLETE

Proven third-party products, tested and assured by HPE

**HPE Complete benefits**

**Completeness**—Enables acquisition and simplifies the integration of best-in-class third-party branded products that complement and complete HPE solutions. Through HPE, customers obtain a complete solution, which delivers desired outcomes.

**Confidence**—The HPE Complete offerings have been through the HPE Complete Assured compatibility and interoperability validation process, which helps ensure solutions work in the HPE ecosystem at the time of deployment and into the future. Additionally, the HPE Complete Assured process creates and maintains product integration and sizing guides, as well as defines hardware configurations specifically for use with third-party solutions.

**Convenience**—The customer experiences the convenience of being on one HPE purchase order with options to use the HPE GreenLake pay-per-use model. Additionally, custom automation and orchestration tools for simplified third-party software integration with HPE's native IT management such as HPE InfoSight and HPE OneView are also available.

**HPE Complete customer satisfaction**

Complementary and collaborative HPE/Partner installation and support, backed up by HPE Engineering and custom integration, orchestration, and sizing tools.

**A one-stop shop for leading third-party branded products with HPE Complete Assured interoperability, reliability, and validation of end-to-end infrastructure solutions.**



**HPE COMPLETE PROGRAM**

The business and technical needs for handling datastores, providing AI and ML, or deploying hybrid cloud often requires multivendor and emerging technology solutions.

With more enterprises preferring converged infrastructure solutions, the interoperability validation of piece parts is increasingly important and purchasing an end-to-end solution from a single vendor can be a challenge.

HPE Complete program resells proven third-party branded products that complement and complete HPE solution areas with the added reliability of our interoperability assurance. With few exceptions, HPE Complete Partner Products are available worldwide and delivered with

HPE oversight. Many of the products offered have HPE purpose built hardware defined and all come with custom HPE and third-party developed integration guides and tools.

Customers can now make confident purchases with minimized risks, complexities, and costs of deploying multivendor products into the same ecosystem.

Products from third-party partnerships and Hewlett Packard Pathfinder technology investments broaden HPE's portfolio providing customers with tested end-to-end solutions for emerging apps and use cases.

These strategic partnerships lend opportunities that complement and extend solutions based on HPE Storage and HPE Server infrastructure.

## Solution brief

### Guaranteed interoperability so you can purchase with confidence

Hewlett Packard Enterprise provides interoperability assurance through extensive testing and validation, industry partnerships, and solution engineering expertise.

Many of the partner products offered through HPE Complete are also part of the [Hewlett Packard Pathfinder](#), which is a venture investment program that builds commercial partnerships with startups to deliver leading edge solutions that keep pace with the speed of technology innovation.

Under one HPE purchase order, customers get the benefits of a complete infrastructure solution, validated by Hewlett Packard Enterprise. Partner products are tested with key HPE infrastructure components from our server, storage, and networking portfolios. Customers receive complementary and collaborative HPE/Partner installation and support, backed up by HPE Engineering and custom integration, orchestration, and sizing tools.

### HPE COMPLETE ASSURED

When it comes to interoperability and reliability between hardware and other components in a converged infrastructure, there are always inconsistencies in testing between the hardware provider, vendors, and customers. Technical collaboration and engagement varies between vendors, as well as solution components, features, and requirements. Custom test plans are time-intensive, and quality assurance through processes, tools, and testing is resource-intensive. This leaves customers to test and form their own conclusions with limited guidance and confidence.

HPE and Partners collaborate on validation tools, standards, and processes. This enables Hewlett Packard Enterprise and HPE Complete third-party partners to jointly deliver superior combined solutions.

HPE Complete Assured testing validates reliability and interoperability of partner

products with HPE storage and server solutions by leveraging HPE Complete engineering' expertise, tools, technologies, and processes. This testing includes product generational interoperability validation which ensures solution concurrency over time. Customers can rest easy knowing the combined solutions work well together now and into the future.

### HPE COMPLETE ENGINEERING

HPE Complete engineering allows partners to leverage HPE's solution engineering expertise to deliver their product value through the HPE Complete program. Along with engineer-to-engineer collaboration, HPE Complete engineering provide partners with

- Defined process, interoperability, and quality standards with collaborative test planning and procedures
- Access to test tools, use cases, and resources that meet HPE standards
- Collaboration to create and maintain solution architectures
- Assistance in configuring and validating solutions with flexible procedures and tools that apply across a wide solution range
- Publication of white papers and reference architectures
- Development of HPE specific integration and configuration guides
- Defined APIs for clean integration of their products with HPE Solutions

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#### HPE Complete



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