IT Asset Lifecycle solutions from HPE Financial Services

Optimize existing infrastructure or transition to new technology

HPE Financial Services can help customers find new ways to plan for acquire, consume, and adapt the technology systems needed for business transformation.

HPE Financial Services IT Asset Lifecycle solutions provide investment and asset management services to help you optimize your existing infrastructure and transition to new technology.

Through customer challenges like legacy-locked hardware, end of service life, data center consolidation, asset end-of-use and others, our solutions help extract additional value from your existing IT investments, or move to new technology more effectively.

Our global Technology Renewal Centers (TRCs) in Erskine, Scotland and Andover, Massachusetts help us deliver consistent and secure services around the world.

Certified Pre-owned Equipment

Reliable, certified pre-owned IT equipment can help you tailor your IT lifecycle strategy to extend the life of legacy systems. We can deliver:

- The entire HPE product portfolio, including enterprise equipment, is available for purchase, lease, or rental
- Custom-configured servers with a 1-year onsite warranty
- HPE certified pre-owned equipment with authorized operating system licensing eligible for HPE support
Asset Recovery Services

Asset Recovery Services (ARS) are more than just IT equipment removal. A programmatic ARS strategy can help you optimize and manage your IT assets throughout the entire lifecycle by improving:

- Governance of business processes - align your internal best practices with data security and environmental standards for safe, responsible IT removal and recycling
- Global scope and capabilities - consistent support and processes for your business around the world
- Brand credibility - a trusted ARS partner with a vested interest in maintaining your high standards and brand name
- Revenue through monetizing existing owned assets - remarket your unneeded equipment for money back; our experts can help you maximize resale value

Virtual Warehouse services

By centralizing, cataloguing, testing, and warehousing decommissioned IT assets at our site versus yours, we provide the ability to store, update, and redeploy unused or legacy assets to support future projects. In our Technology Renewal Centers, we can provide:

- Reverse logistics, warehousing, and customer inventory portal – getting assets to and from your site on a global scale, keeping them in our secure warehouse, and giving you access at any time through a dedicated customer portal
- Inspection, test, disassembly, and cataloging – we track everything we receive from you with serialized asset tagging. We can also break down the equipment, test it, and create stocking criteria based on your needs
- Custom product redeployment - equipment can be redeployed as parts, or as customized complete systems. Custom configurations include latest versions of patches and firmware, and custom software and imaging. And all can be sent to the location of your choice

Data Center Consolidation/Migration

Leveraging our engineering and configuration capabilities, the data center consolidation/migration service gives us the ability to deliver pre-configured, customized systems for your project. Flexible payment options, Asset Recovery Services for trade-in, and secure logistics ensure a seamless end-to-end transition. Services include:

- Planning and configuration
- Deployment and Activation to install the replicated systems in the new location and transfer the data
- Trade-in of the old infrastructure to help pay for the new equipment

Proof of Concept Enablement

Having a flexible pool of IT technology assets that can be deployed and redeployed for the purpose of demonstrating a design concept technology is critical for OEMs and application vendors. HPE Proof of Concept enablement services enable partners to provide their customers with POC solutions, while taking the complexities of managing POC’s off their plate.

Learn more at hpe.to/AssetManagement

Short-Term Rental

When the need arises to have IT equipment for a transitional or short-term requirement, we have the expertise to help you meet your short-term goals:

Renting equipment from 3 – 12 months. Seasonal server or storage capacity, data center move or consolidations, or disaster recovery are typical applications where short-term rental may be necessary – such as migration to new technology. Like-for-like returns — will accept similar owned equipment at end-of-term.

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