

HPE Discover Barcelona 2024 – Customer and Partner Reactions to the News

Chris Macken, Vice President - IT Operations and Security, Cambrian Credit Union

“HPE VM Essentials provides a real alternative to the status quo. With support for my existing hypervisor and a flexible path for future workloads, we can modernize our business for operational and resource efficiency.”

Vasu Muthry, Chief Product Officer, Cohesity

“We have a strong collaboration with HPE with a shared commitment to delivering innovative and AI-powered data security solutions, and we were recently recognized as the HPE Global Momentum Technology Partner of the Year 2024. With our intended support of HPE VM Essentials, providing data resilience, customers get the best of both Cohesity and HPE, including our differentiated speed, scale, security, simplicity and data insights, for their HPE virtualized workloads”

Alan Atkinson, Chief Partner Officer, Commvault

“Commvault’s role as an inaugural partner for HPE VM Essentials reflects our commitment to providing customers with the tools they need for secure, resilient, and efficient IT environments. Our tightly integrated protection for HPE VM Essentials will help organizations manage data protection and recovery confidently and adapt to evolving virtualization requirements with ease.”

Dave Russell, SVP, Head of Strategy at Veeam®

"HPE Alletra MP X10000 advanced object storage, combined with Veeam's data resilience platform, is perfectly positioned to enhance organizations' data resilience strategies. This powerful integration allows enterprises to access and retrieve object data at impressive speeds, transforming mission-critical operations while streamlining storage management, including the protection of AI workloads. Together, Veeam and HPE ensure critical data backup services and rapid recovery, empowering enterprises with data resilience and protection at the pace required in today’s fast-paced digital landscape."

Bart Heungens, Hybrid Infrastructure Solution Architect, Bitcon

“As an HPE partner, we want to be at the cutting edge of technology and trends so we can offer services to businesses for today and in the future. With HPE GreenLake cloud and new innovations like HPE VM Essentials, it’s easy for us to address the critical virtualization challenges our customers face with reducing costs, optimizing resources, and streamlining operational efficiency.”

Jon Busshart, Business Transformation Center Engineer, Ingram Micro

“At Ingram Micro, we are committed to helping customers meet their virtualization and hybrid cloud needs. Today, customers are facing challenges with rising complexity and cost with virtualized environments. Our customers can leverage HPE GreenLake and HPE VM Essentials to simplify operations with unified orchestration and management across virtualized IT and clouds. Customers gain end-to-end automation to accelerate their modernization projects.”

Lee Solomonson, Director Advanced Technologies, Nth Generation Computing

“HPE VM Essentials and the broader HPE virtualization strategy with Morpheus are transforming the way our organization approaches virtualization. By leveraging these solutions, we're able to tackle the key challenges that are facing both ourselves and our customers - from operational inefficiencies to cost control - and achieve a unified, simplified infrastructure that drives greater productivity.”

Fernando Hortal, CTO, Pleiades Tecnologia

“As an HPE partner, we’re looking for cloud services that are flexible to each of our customers’ operational needs. Our customers will appreciate that they can modernize their applications and infrastructure with support for current and future virtualization solutions such as HPE VM Essentials. HPE GreenLake with HPE VM Essentials and the broad HPE portfolio make it simple to adapt to a new virtualization strategy.”