

## **HPE ProLiant servers – Customer Quote Sheet**

### **Fernando Hortal, CTO, Pleiades**

“At Pleiades, our mission is to assist companies in adopting new technologies and solutions through our technology services, which include architecting labs for proof-of-concepts, and training. Having high-performing, reliable, secure and efficient compute is key to optimizing our business. The new HPE ProLiant Gen11 server is already more powerful than anything we have experienced in the data center, and through the new HPE iLO6, we have gained more control and security of our devices to guarantee the integrity of our compute environment. We look forward to using these powerful capabilities to continue innovating and enabling new workloads.”

### **Christian Sack, Lead System Architect, Canon**

“At Canon, our customers expect the highest level of reliability, performance and security due to their mission critical workload. That is why we are delighted to partner with HPE to adopt next-generation HPE ProLiant servers. This new generation will deliver all the capabilities we rely on from HPE, but with unprecedented levels of performance, simplified management and enhanced security.”

### **Vasco Portugal, CEO and Co-Founder of Sensei**

“At Sensei, we are committed to transforming retail to deliver a seamless shopping experience for customers while also optimizing operations with automated, cashier-less stores. In partnership through our global OEM partnership with HPE, and using its HPE ProLiant servers that delivers high-performance and versatility to support a range of workloads, we have successfully driven deployed our proprietary AI-enabled applications software and hardware platform that turns physical stores autonomous and cashierless, while digitizing store operations and boosted inventory efficiencies. We look forward to the new HPE ProLiant Gen11 servers, that will provide even greater performance and flexibility to innovate with AI and machine learning.”

### **Craig Sinasac, Vice-President Development & Technology at Velocix**

“We provide class-leading, carrier-grade streaming technology that our customers use to deliver video services to millions of people around the globe. Our software runs on HPE ProLiant servers to maximise performance, minimise power consumption, and achieve the rock-solid reliability required to stream high-quality video content with the lowest possible latency. We look forward to adding the upcoming HPE ProLiant Gen 11 servers to our portfolio to further extend our performance and flexibility advantage.”

### **Nate Engum, Information Systems, Kimley-Horn**

“Our greatest difficulty was transferring huge data files to our branch offices for updates, and HPE GreenLake for Compute Ops Management solved this problem with a novel approach. Instead of pulling down the entire file, we could schedule updates and the system would download only the necessary data for that specific update. Overnight, the server update process went from about four hours to 45 minutes. That is a considerable improvement in terms of the operational impact of downtime.”

### **Roger Hilton, Technical Advisor of Global Deployment, Infrastructure, & Integration, InterContinental Hotels Group (IHG)**

“We partnered with HPE and worked closely with their engineering team to help bring HPE GreenLake for Compute Ops Management to life. It allows me to rest easy as an IT professional because I no longer have to worry about a component failing or a firmware update breaking our infrastructure. Imagine being on vacation and pushing out firmware without interrupting your holiday. That’s what you get.”

**Michael Taylor, IT Director, Mercedes-AMG Petronas Formula One Team**

“We don’t have the luxury of time to relay data back to the factory to process and send results back to the track. We need the ability to process data and make those decisions faster, at the edge, and that is why the team deployed a mobile data center, based on HPE ProLiant servers, to provide our engineering team with the processing power required to compute and visualize data at-scale. There is no doubt that next-generation HPE ProLiant servers will provide the same level of reliability with even greater performance and capabilities to process data-intensive workloads at the edge to unlock insights in real-time.”

**Aneesh Kothari, Vice President of Marketing, Systel**

“We are extremely excited to partner with HPE, a global compute leader. We look forward to using the HPE ProLiant Gen11 servers to deliver leading-edge workload optimization, high core density, power efficiency, security, and intelligent automation in Systel’s MIL-SPEC rugged systems for all-weather and all-domain deployment. Our partnership strengthens both companies’ ability to support customers with next-gen computing solutions reliably fieldable in the harshest environments and purpose-built for mission success.”